**TU/ CODL**

**TEZPUR UNIVERSITY**

**SEMESTER END EXAMINATION (AUTUMN) 2019**

**DHR 102 : ORGANISATIONAL BEHAVIOUR**

**Time: 3 Hours Total Marks: 70**

*The figures in the right-hand margin indicate marks for the individual question.*

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1. Answer the following questions: 1x3=3

a. Which one of the following is not a characteristic of a perceiver?

1. Needs and motives
2. Self concept
3. Division of labour
4. Attitude

b. Operant conditioning theory of learning was developed by:

1. F.W. Taylor
2. Ivan Pavlov
3. B.F. Skinner
4. Max Weber

c. Theory Z was developed by \_\_\_\_\_\_\_\_\_\_\_

2. Answer **any six** of the following questions: 2x6=12

1. Outline the significance of organizational behaviour
2. Identify the determinants of learning
3. What is learning?
4. What is distortion?
5. What is job stress?
6. What is value?
7. Define leadership.

3. Answer **any five** of the following questions: 5x5=25

1. Explain Type A and Type B personality.
2. Explain how attitude is formed?

**P.T.O.**

1. Explain Vroom’s theory of motivation.
2. What are the reasons for group formation?
3. Explain the halo effect with an example.
4. What are the barriers to communication?
5. Examine the sources of power.

4. Explain **any three** of the following:

1. How perception is different from sensation? Explain the process of perception in detail. 4+6=10
2. Explain how personality may influence organisation behaviour? Also explain the determinants of personality. 5+5=10
3. ‘A leader is born not made.’ Discuss as to what extent you agree to the statement. 10
4. What is non-verbal communication? Explain the types of non verbal communication. 4+6=10
5. What are teams and groups? Discuss the group formation process.

4+6=10

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